

DISTRICT 10 SMALL BUSINESS UPDATE

Dennis T. Agar, District Director, 209-948-7943

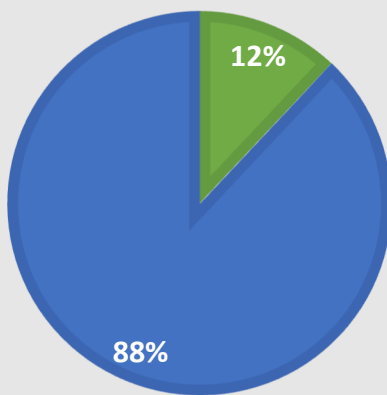


November 2018

District 10 DBE, SB, and DVBE Participation at a glance:

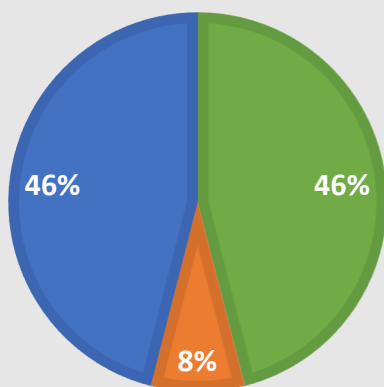
FEDERAL MAJOR CONSTRUCTION CONTRACTS \$6.3M FFY 2019

■ DBE 12% ■ Non-DBE 88%



STATE CONTRACTS AND PROCUREMENT \$3.4M FY 17/18

■ SB 46%
■ DVBE 8%
■ Non-SB/DVBE 46%



ACTIVE CONSTRUCTION CONTRACTS:

District 10 has 40 active construction contracts, valued at \$257M as of November 6, 2018.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 10 Federally-Funded Major Construction Contracts for Federal Fiscal Year 2018 (YTD: Oct 1, 2018 to Sept 30, 2019):

- Awarded contracts: 3, totaling \$6.3M
- Total DBE commitment: \$782K or 12%

ARCHITECTURAL AND ENGINEERING (A&E):

District 10 federally-funded A&E contracts for Federal Fiscal Year 2018 (YTD: Oct 1, 2017 to Sept 30, 2018):

- Awarded contracts: 7, totaling \$49M
- Total DBE commitment: \$7.7M or 14%
- A&E look ahead report:
<http://www.dot.ca.gov/dpac/ae/doc/lookahead.pdf>

STATE-FUNDED CONTRACTS AND PROCUREMENT:

District 10 contracting and procurement awards for 1st Quarter State Fiscal Year 2018/19 has reached a total of \$3.4M, with a total Small Business (SB) participation of 46%, and a total Disabled Veteran Business Enterprise (DVBE) participation of 8%.

Contracts - total awarded: \$1.7M

- SB participation: \$1.1M or 66%
- DVBE participation: \$42K or 2.4%

Procurement - total awarded: \$1.6M

- SB participation: \$400K or 24.6%
- DVBE participation: \$233K or 14.1%

Visit District 10's Small Business website at: <http://www.dot.ca.gov/d10/smbiz.html>

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LOOK AHEAD CONSTRUCTION PROJECTS (As of November 2018)

Contract Number	Description	Capital Estimate	Advertise Date
10-0Y210	Construct EB and WB Off-ramp	\$7M	11/19/2018
10-0W630	Replace Public Water System	\$4M	11/19/2018
10-1C540	Construct Roundabout	\$4M	11/21/2018
10-1F740	Rumble Strip Installation	\$1.4M	01/04/2019

Link to construction contract look ahead report:

http://www.dot.ca.gov/hq/esc/oe/contractor_info/12_month_Advertising_Schedule.pdf

SB 1 PROJECTS (As of November 2018)

Contract Number	Description	Goal	Capital Estimate	Advertise Date
10-1H410	RHMA Overlay	DVBE 3%	\$11.6M	12/3/2018
10-1J720	Repair/Replace Striping	DVBE 3%	\$635K	12/3/2018
10-1J570	Repair/Replace Striping	DVBE 3%	\$3.4M	12/3/2018
10-1H640	Maintenance Structure Rep.	TBD	\$3.2M	1/11/2019

Link to SB 1 contract look ahead report: <http://rebuildingca.ca.gov/map.html>

OUTREACH:

- Friday, October 19, 2018 - District 10 and the Department of General Services held a hands-on certification workshop for Small Business (SB) in the D-10 computer lab. We had 6 businesses in attendance and helped them through the initial certification process.
- Friday, November 30, 2018, 2:00 - 4:00 pm, District 10 will hold a “I’m Certified Now What” workshop. This workshop will look beyond initial certification and focus on outreach and marketing efforts to prime contractors and procurement opportunities with the State of California and Caltrans.
- Monday, December 12, 2018 - District 10 will be presenting on the topic of Small Business Certification (SB) and Disabled Veteran Business Enterprise Certification (DVBE) to businesses at the Modesto Chamber of Commerce in partnership with SCORE of the Central Valley. This workshop will be expanded to include a live walkthrough of Cal-eProcure with information on getting the most out of the procurement site.

CALMENTOR: (Small Business A&E mentoring program District’s 5, 6, and 10)

- Active pairings: 5, Prospective protégés: 7, Prospective mentors: 5
- Next Calmentor meeting is scheduled for: TBD.

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